

Info Session TUM School of Management

Technical University of Munich

School of Management

Master Programs

Admission Office

2025

TUM

TUM School of Management - Facts & Figures



5 campuses



Triple Crown Accreditation



~ 7000 students

~ 53% international students



~ 55 professors

~ 350 scientific staff members



3 Bachelor programs

6 Master programs



~ 125 co-operations with
international universities

Locations

A University born in Bavaria

TUM spans six large sites in Bavaria and one in neighboring Baden-Wuerttemberg.



Tuition Fee

Tuition Fees for Students from Non-EU Countries

At the Technical University of Munich (TUM), tuition fees was introduced for international students from third countries who enrolled in degree programs starting last **winter semester of 2024/25**






For more details please visit the site below:

<https://www.tum.de/en/studies/fees/tuition>

For scholarships please visit the link below:

<https://www.tum.de/en/studies/fees-and-financial-aid/scholarships/tum-scholarships>

Agenda

-  **About TUM MGT programs**
-  Admission regulations
-  Assessment procedure
-  Contact information and future Info sessions
-  Q&A and get together

Programs at the TUM School of Management

Master in Finance and Information Management – FIM

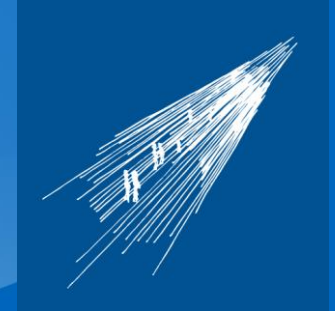
Master in Management – MIM

Master in Management and Technology – MMT

Master in Consumer Science – MCS

Master in Sustainable Management and Technology – MSMT

Master in Management & Digital Technology – MMDT



M. Sc. MIM (120 ECTS)

Basic Management (42 ECTS)

1st, and 2nd semester

Basic in
Economics
(6 ECTS)

*

Basic in
Business law
(6 ECTS)

Entrepreneurial,
Strategic and
Int. Management
(6 ECTS)

Electives in
Management /
Project Studies
(30 ECTS)
3rd Semester

Master Thesis (30 ECTS)
4th Semester

- Marketing, Strategy & Leadership
- Operations & Technology
- Economics & Policy
- Finance & Accounting
- Innovation & Entrepreneurship

Only at TUM Campus Heilbronn

- Management of Digital Transformations
- Management of Family Businesses

Master in Management and Technology



M. Sc. MMT (120 ECTS)

Master's Thesis (30 ECTS)

Management (30 ECTS)

Two options:
1st, 2nd and 3rd semester

Specialization in Management (30 ECTS)

Innovation & Entrepreneurship

Marketing & Management

OSCM

Finance & Accounting

Economics & Econometrics

Energy Markets

Life Sciences Management & Policy

Electives in Mgt. (30 ECTS)

Modules can be chosen from all management modules

Specialization in Technology (30 ECTS)

1st, 2nd and 3rd semester

Compulsory/ elective modules

Select one of the following specializations:

Sustainable Energies

Minor

Mechanical Engineering

Major
Minor

Chemistry

Major
Minor

Electrical Engineering & Information Technology

Minor

Information Technology & Electronics

Major

Power Engineering

Major

Informatics

Major
Minor

Computer Engineering

Major
Minor

Industrial Engineering

Minor

Electives in Management & Technology (30 ECTS)

1st, 2nd and 3rd semester

Elective modules

Modules in Management and/or Technology or Abroad

Sharpened Management Profile
or
Sharpened Technology Profile
or
International Profile

Master in Consumer Science



M. Sc. MCS (120 ECTS)

Master's Thesis (30 ECTS)

Compulsory Modules (24 ECTS)

1st and 2nd semester

Four required modules

Consumer Behaviour (6 ECTS)

Consumer Behaviour Research Methods (6 ECTS)

Qualitative and Quantitative Methods in Consumer Research (6 ECTS)

Consumer Analytics and Big Data (6 ECTS)

Specialization in Management (24 ECTS)

1st, 2nd and 3rd semester

Select one of the following specializations:

Innovation and Entrepreneurship: Advanced Seminar in Innovation & Entrepreneurship, Venture Capital Lab, Sustainable Entrepreneurship-getting started (life Science)

Management and Marketing: Advanced Seminar in Marketing, Strategy and Leadership. Advance in consumer research, Behavioral Pricing: Insights, Methods and Strategy, Luxury Marketing

Economics and Econometrics: Advanced Seminar in Economics and Policy, Energy Economics, International Trade I

Project Studies (12 ECTS)

2nd and 3rd semester

Theory

Practice

Project Management

Electives Consumer Science and Technology (30 ECTS)

1st, 2nd and 3rd semester

Modules in Consumer Science and Technology or Abroad

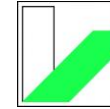
Course list released through TUMonline

Additional courses from the MCS specializations

Additional Management courses from TUM MGT

Interdisciplinary courses from other TUM departments

Courses from our partner universities



Master in Finance and Information Management

Semester 1 + 2

Required Courses Basics of FIM (6 ECTS)

Electives Entrepreneurship and Sustainability (6 ECTS)

Quantitative Finance

Discrete Time Finance
Continuous Time Finance
Behavioral Finance

Financial Management

Value Based Management
Advanced Corporate Finance
International Accounting

Semester 3 + 4

Electives in the Core Area
(48 ECTS)

Computational Analytics

Business Analytics and Machine Learning
Introduction to Deep Reinforcement Learning
Optimization / Operations Research

Information Management

Business Process Management & Digital
Innovation
Digital Disruption, Innovation and
Transformation
Digital Energy Management

Master's
Thesis
30 ECTS






Possibilities to go abroad

ACADEMIC PARTNERS



- **TUM SOMex**
 TUM School of Management
 students only
- **TUMexchange**
 all TUM students

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Admission



Program	Academic requirements	Other requirements	GMAT requirement	Application Period
MMT	Management Economics Industrial engineering + ECTS in specific areas	Proficiency in English VPD - Uniassist	GMAT with at least 65%(for all applicants with a Bachelor's degree from China, Bangladesh, India, Egypt and Pakistan).	1st April – 31st May 1st Nov. – 30th Nov.
MIM	Engineering Natural sciences			1st April – 31st May
MCS	Social sciences Communication sciences Management Economics Industrial engineering + ECTS in specific areas			1st April – 31st May
FIM	Information Management Mathematics Statistics Management economics industrial engineering + ECTS in specific areas			1st January – 15th March 16th March – 31st May

Application documents

The following documents* must be uploaded:

- Transcript of records
- Module handbook
- Curricular Analysis
- Language certificate in English
- Resume/CV
- VPD from Uni-Assist (for all international students -> if you do not have a BA degree from a German University)
- APS: All applicants with a Chinese, Vietnamese or Indian school or university degree need a certificate from the Academic Evaluation Center ([Akademische Prüfstelle, APS](#)).
- GMAT (classic/focus) with at least 65% percentile ranking for applicants with a Bachelor's degree from China, Bangladesh, India, Egypt and Pakistan, for other's it's optional.
- ID Card/ passport

there may be additional documents you need to upload.

Proof of English

Recognized English Language Certificates

- TOEFL (88 ibT, 605 PbT), IELTS Academic (6,5 overall), Cambridge (CAE and CPE: grades A, B, C)
- GMAT (53 percentile ranking)
- English-language subject courses of at least 12 ECTS (final Thesis included)

VPD from Uni-assist and APS

VPD







If you did **not** obtain your first degree (usually a bachelor's degree) at a German University, you have to apply via Uni-Assist in addition to TUMonline.

APS

All applicants, who wish to apply for a degree program at a German university with a Chinese, Vietnamese or Indian school or university degree need a certificate from the Academic Evaluation Center ([Akademische Prüfstelle, APS](#)).

For questions please contact CST at studium@tum.de

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Assessment procedure

- The enrolment office (Center for Study and Teaching - CST) processes your application.
- The Admission Team of the School of Management will only have access to those applications that have been processed and acknowledged as formally correct by the enrollment office (CST).
- Two stage assessment: 1st Stage → Academic background, Grade, GMAT
- → Essay (only **FIM**)
- Two stage assessment: 2nd Stage (Academic background + Grade +Test)
- → Interview (only **FIM**)

Detailed assessment procedure
can be found here mgt.tum.de

Assessment Procedure – Stage 1

Points for core module groups

Point for grade. Example MMT:

German Grade	1,0	1,1/1,2	1,3/1,4	1,5/1,6	1,7/1,8	1,9/2,0	2,1/2,2	2,3/2,4	2,5/2,6	2,7/2,8	2,9 or below
Points	10	9	8	7	6	5	4	3	2	1	0

Points for GMAT

GMAT Certificate Percentile ranking %	≤ 65 to 71	from 72 to 74	from 75 to 77	from 78 to 79	from 80 to 81	from 82 to 84	from 85 to 86	from 87 to 88	from 89 to 90	from 91 to 92	≥ 93
Points	0	1	2	3	4	5	6	7	8	9	10

Assessment Procedure – Stage 2

Stage 2 result = Stage 1 result (without GMAT) + Admission Test

The Online Test consists of about 40 to 50 questions and has a maximum score of 40 points.

Four Categories – Example for MMT

- | |
|--|
| 1. Fundamentals: Mathematics and Statistics (25%) |
| 2. Fundamentals of Business Administration and Accounting (25%) |
| 3. Fundamentals of Micro- and Macroeconomics (25%) |
| 4. Short written text on an issue in the context of economics and technology (25%) |


Stage 2 – Admission test

- Online (presence possible too)
- Cost: ~ 25 USD → only for online exam
- Duration: around 1 hour
- Number of questions: around 40 multiple choice + the short written text
- When: first round → End of June/ Beginning of July
second round → middle/End of September
- Invitation around 2 weeks in advance: E-Mail with details and further information

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Contact details

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More information on

www.mgt.tum.de

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