Master in Management and Technology

Technical University of Munich
School of Management
Admission Office

This is valid for the winter semester 2024-2025
Tuition Fee

Tuition Fees for Students from Non-EU Countries

At the Technical University of Munich (TUM), tuition fees will be introduced for international students from third countries who will enroll in degree programs starting in the winter semester of 2024/25.

For more details please visit the site below:

https://www.tum.de/en/studies/fees/ tuition

For scholarships please visit the link below:

Agenda

About TUM and the program

Admission regulations
Assessment procedure
Application documents
Contact and further information
Q&A
Locations
A University born in Bavaria

TUM spans six large sites in Bavaria and one in neighboring Baden-Wuerttemberg.
## About the program

### M. Sc. MMT (120 ECTS)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management (30 ECTS)</td>
<td></td>
</tr>
<tr>
<td>Specialization in Management</td>
<td></td>
</tr>
<tr>
<td>Management (30 ECTS)</td>
<td></td>
</tr>
<tr>
<td>Electives in Mgt. (30 ECTS)</td>
<td></td>
</tr>
<tr>
<td>Electives in Management &amp; Technology (30 ECTS)</td>
<td></td>
</tr>
<tr>
<td>Electives in Technology (30 ECTS)</td>
<td></td>
</tr>
<tr>
<td>Master’s Thesis (30 ECTS)</td>
<td></td>
</tr>
<tr>
<td>Sustainable Energies</td>
<td>Minor</td>
</tr>
<tr>
<td>Mechanical Engineering</td>
<td>Major</td>
</tr>
<tr>
<td>Chemistry</td>
<td>Major</td>
</tr>
<tr>
<td>Electrical Engineering &amp; Information Technology</td>
<td>Minor</td>
</tr>
<tr>
<td>Information Technology &amp; Electronics</td>
<td>Major</td>
</tr>
<tr>
<td>Power Engineering</td>
<td>Major</td>
</tr>
<tr>
<td>Informatics</td>
<td>Major</td>
</tr>
<tr>
<td>Computer Engineering</td>
<td>Major</td>
</tr>
<tr>
<td>Industrial Engineering</td>
<td>Minor</td>
</tr>
<tr>
<td>Updated Management Profile</td>
<td></td>
</tr>
<tr>
<td>Updated Technology Profile</td>
<td></td>
</tr>
<tr>
<td>or International Profile</td>
<td></td>
</tr>
</tbody>
</table>
TUM Exchange Programs

- **Erasmus +**
  - Semester abroad in Europe
  - Internship in Europe

- **TUMexchange**
  - Semester abroad worldwide
  - Internship worldwide

- **Double Degree**
  - One study program, two degrees

- **ATHENS**
  - One-week-exchange-sessions
TUM School of Management Exchange Programs

• Exclusively for TUM SoM students
• Incl. Erasmus +
• Partnerships with top Business Schools worldwide
TUM Partner universities

[Map showing TUM partner universities around the world with markers indicating different locations and institutions.]
TUM SoM Partner Universities
TUM SOMex (inc. Erasmus +) (approx. 90)
Agenda

- About the program
- Admission regulations
- Assessment procedure
- Application documents
- Contact and further information
- Q&A
Admission

Entrance Requirements:
- **Bachelor’s degree** (requiring at least 6 semesters of study) or equivalent in Management and Technology, Management, Economics, Industrial Engineering or a comparable program at the intersection of management and technology with at least **25 ECTS in management**, **10 ECTS in economics** and **15 ECTS in engineering or natural sciences** (may be completed in the field of mathematics, statistics or informatics)
- **Proficiency in English**
- **GMAT (classic/focus) with at least 65% percentile ranking** for all applicants with a Bachelor’s degree from China, Bangladesh, India, Egypt and Pakistan.

Next application periods:
1st April 2023 to 31st May 2024
1st November 2023 to 30th November 2024
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Assessment procedure

- The enrolment office (Center for Study and Teaching - CST) processes your application.
- The Admission Team of the School of Management will only have access to those applications that have been processed and acknowledged as formally correct by the enrollment office (CST).

Detailed assessment procedure can be found here [mgt.tum.de](http://mgt.tum.de)
Assessment Procedure

Application Master in Management and Technology

The application must meet all of the following criteria:
- Bachelor’s degree or equivalent (at least 140 ECTS at the time of application) in Management and Technology, Management, Economics, Industrial Engineering, or a comparable program
- Management subjects – min. 25 ECTS
- Economics subjects – min. 10 ECTS
- Engineering or natural science subjects – min. 15 ECTS
- GMAT with a percentile ranking of at least 65% (if you obtained your first degree, usually a Bachelor's degree, in China, Egypt, India, Pakistan or Bangladesh)

Stage 1

Admission

51 points or more

Stage 1.
Previous academic background (max. 50 points)
GPA (max. 9 points)
GMAT (max. 10 points)

If fulfilled

44 points or less

Stage 2.
Previous academic background (max. 50 points)
GPA (max. 9 points)
Essay (max. 40 points)

between 45-50 points

Stage 2

if not fulfilled

Rejection

if fulfilled

Rejection

70 points or more

Admission

69 points or less

Rejection
## Assessment Procedure – Stage 1

<table>
<thead>
<tr>
<th>Core module group</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business management modules (at least 25 ECTS)</td>
<td>20</td>
</tr>
<tr>
<td>Courses in the field of empirical research Methods (at least 6 ECTS)</td>
<td>10</td>
</tr>
<tr>
<td>Courses in the area of quantitative decision making with methods of operations research (at least 6 ECTS)</td>
<td>10</td>
</tr>
<tr>
<td>Modules in economics (at least 10 ECTS)</td>
<td>10</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>50</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>German Grade</th>
<th>1.0</th>
<th>1.1/1.2</th>
<th>1.3/1.4</th>
<th>1.5/1.6</th>
<th>1.7/1.8</th>
<th>1.9/2.0</th>
<th>2.1/2.2</th>
<th>2.3/2.4</th>
<th>2.5/2.6</th>
<th>2.7 or below</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points</td>
<td>9</td>
<td>8</td>
<td>7</td>
<td>6</td>
<td>5</td>
<td>4</td>
<td>3</td>
<td>2</td>
<td>1</td>
<td>0</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>GMAT</th>
<th>≤ 65 to 71</th>
<th>from 72 to 74</th>
<th>from 75 to 79</th>
<th>from 80 to 84</th>
<th>from 85 to 88</th>
<th>from 89 to 92</th>
<th>≥ 93</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points</td>
<td>0</td>
<td>1</td>
<td>2</td>
<td>4</td>
<td>6</td>
<td>8</td>
<td>10</td>
</tr>
</tbody>
</table>
Assessment Procedure – Stage 2

Stage 2 result = Stage 1 result (without GMAT) + Essay

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ability of scientific-logical reasoning</td>
<td>max. 20 points</td>
</tr>
<tr>
<td>Classification of economic-technical</td>
<td>max. 10 points</td>
</tr>
<tr>
<td>English-language expressiveness</td>
<td>max. 10 points</td>
</tr>
<tr>
<td>Total</td>
<td>40</td>
</tr>
</tbody>
</table>
Essay

Since the essay is a mandatory document for the application, all applicants must upload it on TUMonline, even if they are sure of obtaining admission in stage 1. We expect a high standard of scientific work from our applicants. Therefore, independently of the result in stage one, all essays will be checked to see if they comply with these standards. Applicants who do not meet them, as in cases of plagiarism or the use of AI (e.g., Chat GPT, DeepL, Grammarly, etc) evidenced in the essay, will be excluded from the process. Essays are evaluated on the applicant's original work and the use of manual skills. We do not allow the use of AI technologies for idea creation, structuring, editing, or assignment completion.
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Application documents

The following documents* must be uploaded:

• Transcript of records
• Module handbook
• Essay
• Curricular Analysis
• Language certificate in English
• Resume/CV
• VPD from Uni-Assist (international students)
• APS: All applicants with a Chinese, Vietnamese or Indian school or university degree need a certificate from the Academic Evaluation Center (Akademische Prüfstelle, APS).
• GMAT (classic/focus) with at least 65% percentile ranking for applicants with a Bachelor’s degree from China, Bangladesh, India, Egypt and Pakistan, for other’s it’s optional.
• ID Card/ passport

there may be additional documents you need to upload.
Curricular Analysis

**Applicant Data**

- **First Name:** [Redacted]
- **Last Name:** [Redacted]
- **Applicant Number:** [Redacted]
- **Application Number:** [Redacted]
- **Date of Birth:** 15/11/2000
- **Academic Qualification:** Bachelor in Mechanical Engineering
- **University Name:** Gujarat Technological University
- **University City:** 4H4V+F63, Nigam Nagar, Chandkheda, Ahmedabad, Gujarat 382424
- **University Country:** India
- **Required Credits:** 210

**Course Analysis**

- **Business management modules**
  - Sum of Credits: 6/25
- **Fundamental subjects in empirical methods**
  - Sum of Credits: 4/6
- **Technical basics in the field of quantitative decision support with methods of Operations Research**
  - Sum of Credits: 3/6
- **Fundamental subjects in economics**
  - Sum of Credits: 0/10
- **Fundamental subjects in engineering or natural sciences**
  - Sum of Credits: 43/15
- **All other subjects**
  - Sum of Credits: 115/0
- **Subjects from additional transcripts and/or additional degrees**
  - Sum of Credits: 0/0
Proof of English

Recognized English Language Certificates

- TOEFL (88 iBT, 605 PbT), IELTS Academic (6.5 overall), Cambridge (CAE and CPE: grades A, B, C)
- GMAT with at least 53% percentile ranking (classic/focus) or more.
- English-language subject courses of at least 12 ECTS (final Thesis included)

VPD from Uni-assist and APS

VPD

If you did not obtain your first degree (usually a bachelor’s degree) in a country within the European Union (as well as Norway, Iceland, Switzerland and Lichtenstein) you have to apply via Uni-Assit in addition to TUMonline.

APS

All applicants, who wish to apply for a degree program at a German university with a Chinese, Vietnamese or Indian school or university degree need a certificate from the Academic Evaluation Center (Akademische Prüfstelle, APS).

For questions please contact CST at stadium@tum.de
Agenda

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- Q&A
Contact details

Silvana Rueda
Admission Manager

Bhenaline Milaham
Admission Coordinator

Tel. + 49 (89) 289 – 25543
admission@mgt.tum.de
www.wi.tum.de

Student Council
fachschaft@tum-som.com

More information on
https://www.tum.de/en/studies/application/master
Agenda

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FAQ

Can I apply with a degree in engineering or natural science?
No! You can only apply for the MMT with a degree in business or industrial engineering. If you hold a Bachelor’s degree in engineering or natural science you may be suitable for the Master in Management.

Can I apply if I haven’t finished my Bachelors degree yet?
Yes! If you have a minimum of 140 ECTS you may apply.

Should I convert my grades and credits to the German system?
No! The CST and we will do this during the assessment.
FAQ

Can the subject XY be counted towards research methods/economics/operations research etc.?

We really can’t say. This will be determined by the eligibility commission once they receive your application.

Is GRE acceptable?

No, we only consider a GMAT test, not a GRE. Online GMAT is accepted.

How should I write the essay?

You can find our guidelines and the topic here: mgt.tum.de

Are there any fees?

Thank you for your attention!

Q & A

Please only use the Q&A Pod for asking questions. Questions will only be shown once they have been answered by us. Questions in the chat window will not be answered.