

Master in Management and Technology

Technical University of Munich

School of Management

Admission Office

This is valid for the winter semester 2024-2025

Tuition Fee

Tuition Fees for Students from Non-EU Countries

At the Technical University of Munich (TUM), tuition fees will be introduced for international students from third countries who will enroll in degree programs starting in the **winter semester of 2024/25**

For more details please visit the site below:

<https://www.tum.de/en/studies/fees/tuition>

For scholarships please visit the link below:

<https://www.tum.de/en/studies/fees-and-financial-aid/scholarships/tum-scholarships>

Agenda

-  **About TUM and the program**
-  Admission regulations
-  Assessment procedure
-  Application documents
-  Contact and further information
-  Q&A

Locations

A University born in Bavaria

TUM spans six large sites in Bavaria and one in neighboring Baden-Wuerttemberg.



About the program

M. Sc. MMT (120 ECTS)

Master's Thesis (30 ECTS)

Management (30 ECTS)

Two options:
1st, 2nd and 3rd semester

Specialization in Management (30 ECTS)

Innovation & Entrepreneurship

Marketing & Management

OSCM

Finance & Accounting

Economics & Econometrics

Energy Markets

Life Sciences Management & Policy

Electives in Mgt. (30 ECTS)

Modules can be chosen from all management modules

Specialization in Technology (30 ECTS)

1st, 2nd and 3rd semester

Compulsory/ elective modules

Select one of the following specializations:

Sustainable Energies

Minor

Mechanical Engineering

Major
Minor

Chemistry

Major
Minor

Electrical Engineering & Information Technology

Minor

Information Technology & Electronics

Major

Power Engineering

Major

Informatics

Major
Minor

Computer Engineering

Major
Minor

Industrial Engineering

Minor

Electives in Management & Technology (30 ECTS)

1st, 2nd and 3rd semester

Elective modules

Modules in Management and/or Technology or Abroad

**Sharpened Management Profile
or
Sharpened Technology Profile
or
International Profile**

Program Structure

BASICS	SEMESTER 1	SEMESTER 2	SEMESTER 3	SEMESTER 4
Management	Electives or Specialization in Management 12 Credits	Electives or Specialization in Management 6 Credits	Electives or Specialization in Management 12 Credits	
Technology	Specialization in Technology 12 Credits	Specialization in Technology 12 Credits	Specialization in Technology 6 Credits	
Elective area with mobility option	Electives in Management and/or Technology 6 Credits	Electives in Management and/or Technology 12 Credits	Electives in Management and/or Technology 12 Credits	
Thesis				Master's Thesis 30 Credits
Credits	30	30	30	30
= 120				

TUM Exchange Programs

Erasmus +

- Semester abroad in Europe
- Internship in Europe

TUMexchange

- Semester abroad worldwide
- Internship worldwide

Double Degree

- One study program, two degrees

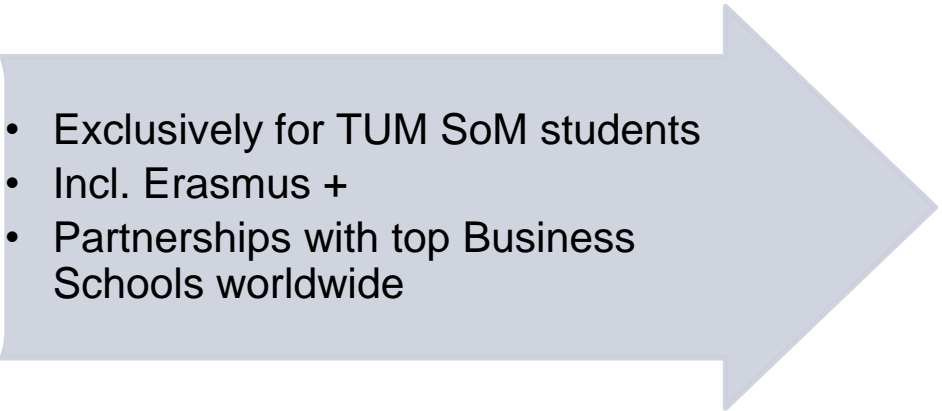
ATHENS

- One-week-exchange-sessions

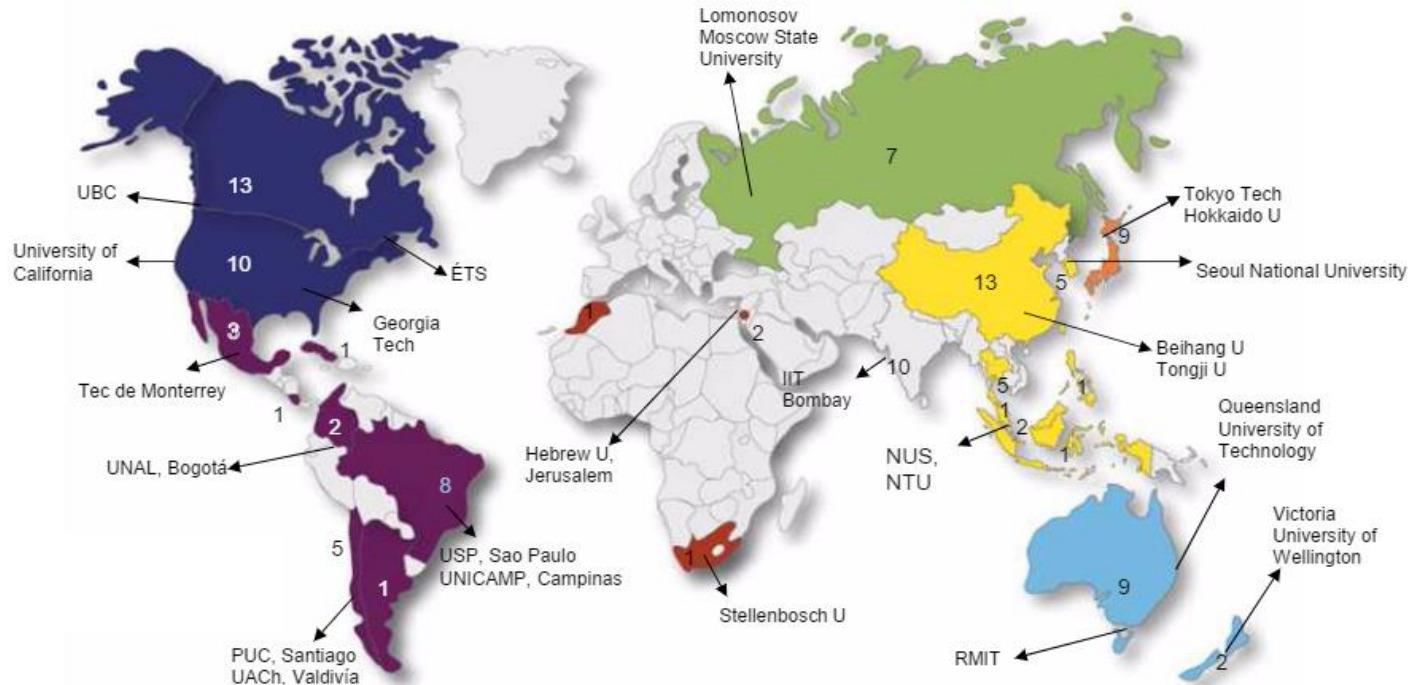
TUM School of Management Exchange Programs



TUM
SOMex

- 
- Exclusively for TUM SoM students
 - Incl. Erasmus +
 - Partnerships with top Business Schools worldwide

TUM Partner universities



TUM SoM Partner Universities

TUM SOMex (inc. Erasmus +) (approx. 90)



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Admission

Entrance Requirements:

- **Bachelor's degree** (requiring at least 6 semesters of study) or equivalent in Management and Technology, Management, Economics, Industrial Engineering or a comparable program at the intersection of management and technology with at least **25 ECTS in management, 10 ECTS in economics** and **15 ECTS in engineering or natural sciences** (may be completed in the field of mathematics, statistics or informatics)
- **Proficiency in English**
- **GMAT (classic/focus) with at least 65% percentile ranking** for all applicants with a Bachelor's degree from China, Bangladesh, India, Egypt and Pakistan.

Next application periods:

1st April 2023 to 31st May 2024

1st November 2023 to 30th November 2024

Agenda

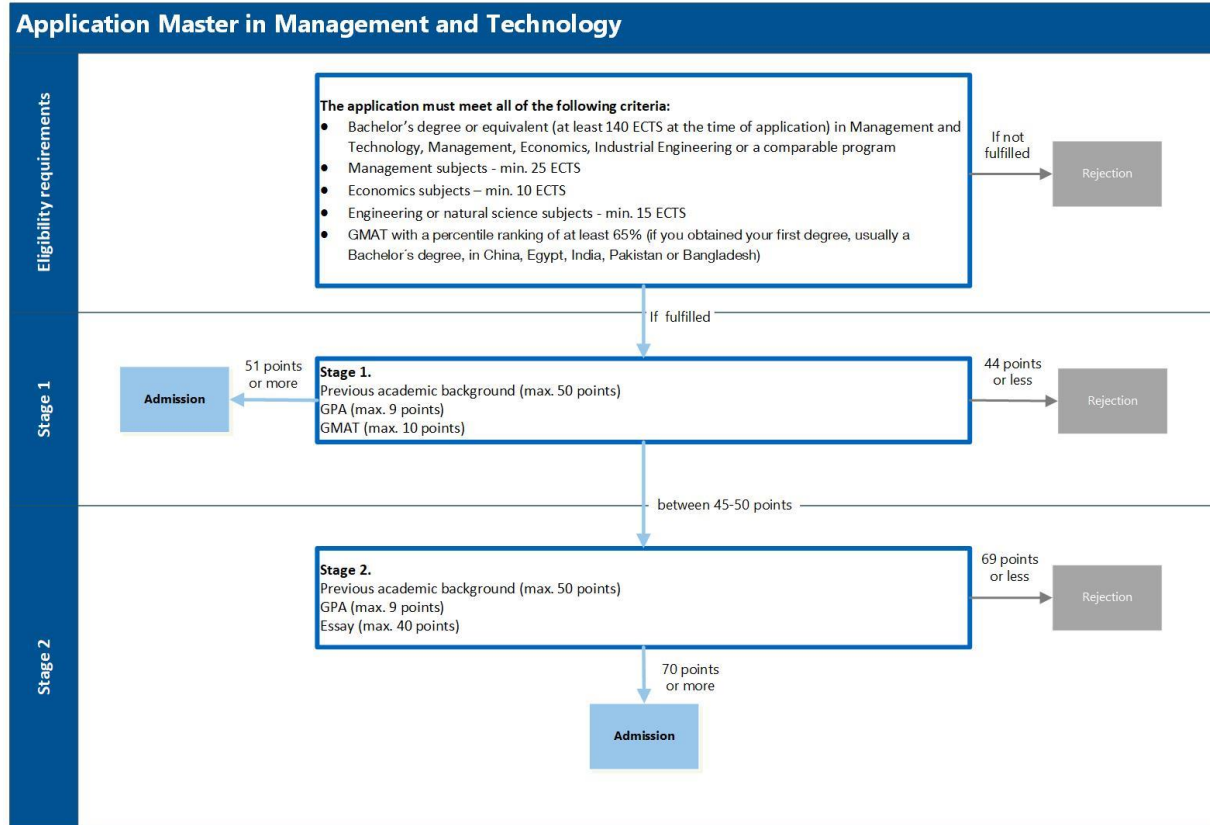
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Assessment procedure

- The enrolment office (Center for Study and Teaching - CST) processes your application.
- The Admission Team of the School of Management will only have access to those applications that have been processed and acknowledged as formally correct by the enrollment office (CST).

Detailed assessment procedure
can be found here mgt.tum.de

Assessment Procedure



Assessment Procedure – Stage 1



Core module group	Points
Business management modules (at least 25 ECTS)	20
Courses in the field of empirical research Methods (at least 6 ECTS)	10
Courses in the area of quantitative decision making with methods of operations research (at least 6 ECTS)	10
Modules in economics (at least 10 ECTS)	10
Total	50

German Grade	1,0	1,1/1,2	1,3/1,4	1,5/1,6	1,7/1,8	1,9/2,0	2,1/2,2	2,3/2,4	2,5/2,6	2,7 or below
Points	9	8	7	6	5	4	3	2	1	0

GMAT	≤ 65 to 71	from 72 to 74	from 75 to 79	from 80 to 84	from 85 to 88	from 89 to 92	≥ 93
Points	0	1	2	4	6	8	10

Assessment Procedure – Stage 2

Stage 2 result = Stage 1 result (without GMAT) + Essay

Criteria	Points
Ability of scientific-logical reasoning	max. 20 points
Classification of economic-technical	max. 10 points
English-language expressiveness	max. 10 points
Total	40

Essay

Since the essay is a mandatory document for the application, all applicants must upload it on TUMonline, even if they are sure of obtaining admission in stage 1. We expect a high standard of scientific work from our applicants. Therefore, independently of the result in stage one, all essays will be checked to see if they comply with these standards. Applicants who do not meet them, as in cases of plagiarism or the use of AI (e.g., Chat GPT, DeepL, Grammarly, etc) evidenced in the essay, will be excluded from the process. Essays are evaluated on the applicant's original work and the use of manual skills. We do not allow the use of AI technologies for idea creation, structuring, editing, or assignment completion.

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Application documents


The following documents* must be uploaded:















- Transcript of records
- Module handbook
- Essay
- Curricular Analysis
- Language certificate in English
- Resume/CV
- VPD from Uni-Assist (international students)
- APS: All applicants with a Chinese, Vietnamese or Indian school or university degree need a certificate from the Academic Evaluation Center ([Akademische Prüfstelle, APS](#)).
- GMAT (classic/focus) with at least 65% percentile ranking for applicants with a Bachelor's degree from China, Bangladesh, India, Egypt and Pakistan, for other's it's optional.
- ID Card/ passport

there may be additional documents you need to upload.

Curricular Analysis

Applicant Data

* First Name:	<input type="text"/>
* Last Name:	<input type="text"/>
* Applicant Number ⓘ:	<input type="text"/>
Application Number ⓘ:	<input type="text"/>
* Date of Birth:	<input type="text" value="15/11/2000"/> 
* Academic Qualification ⓘ:	<input type="text" value="Bachelor in Mechanical Engineering"/>
* University Name:	<input type="text" value="Gujarat Technological University"/>
* University City:	<input type="text" value="4H4V+F63, Nigam Nagar, Chandkheda, Ahmedabad, Gujarat 382424"/>
* University Country:	<input type="text" value="India"/>
* Required Credits ⓘ:	<input type="text" value="210"/>

> Business management modules	ⓘ Sum of Credits: 6/25  
> Fundamental subjects in empirical methods	ⓘ Sum of Credits: 4/6  
> Technical basics in the field of quantitative decision support with methods of Operations Research	ⓘ Sum of Credits: 3/6  
> Fundamental subjects in economics	ⓘ Sum of Credits: 0/10  
> Fundamental subjects in engineering or natural sciences	ⓘ Sum of Credits: 43/15  
> All other subjects	ⓘ Sum of Credits: 115/0  
> Subjects from additional transcripts and/or additional degrees	ⓘ Sum of Credits: 0/0  

Proof of English

Recognized English Language Certificates

- TOEFL (88 ibT, 605 PbT), IELTS Academic (6,5 overall), Cambridge (CAE and CPE: grades A, B, C)
- GMAT with at least 53% percentile ranking (classic/focus) or more.
- English-language subject courses of at least 12 ECTS (final Thesis included)

VPD from Uni-assist and APS

VPD

If you did not obtain your first degree (usually a bachelor's degree) in a country within the European Union (as well as Norway, Iceland, Switzerland and Lichtenstein) you have to apply via Uni-Assit in addition to TUMonline.

APS

All applicants, who wish to apply for a degree program at a German university with a Chinese, Vietnamese or Indian school or university degree need a certificate from the Academic Evaluation Center ([Akademische Prüfstelle, APS](#)).

For questions please contact CST at stadium@tum.de

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Contact details

Silvana Rueda

Admission Manager

Bhenaline Milaham

Admission Coordinator

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admission@mgt.tum.de

www.wi.tum.de

Student Council

fachschaft@tum-som.com

More information on

<https://www.tum.de/en/studies/application/master>

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Can I apply with a degree in engineering or natural science?

No! You can only apply for the MMT with a degree in business or industrial engineering. If you hold a Bachelor's degree in engineering or natural science you may be suitable for the Master in Management

Can I apply if I haven't finished my Bachelors degree yet?

Yes! If you have a minimum of 140 ECTS you may apply.

Should I convert my grades and credits to the German system?

No! The CST and we will do this during the assessment.

Can the subject XY be counted towards research methods/economics/operations research etc.?

We really can't say. This will be determined by the eligibility commission once they receive your application.

Is GRE acceptable?

No, we only consider a GMAT test, not a GRE. Online GMAT is accepted

How should I write the essay?

You can find our guidelines and the topic here: mgt.tum.de

Are there any fees?

Yes, starting winter semester 2024-25. Please check the website: <https://www.tum.de/en/studies/fees-and-financial-aid/scholarships/tum-scholarships>

Thank you for your attention!

Q & A

Please only use the **Q&A Pod** for asking questions. Questions will only be shown once they have been answered by us. Questions in the chat window will not be answered.